

TERMS AND CONDITIONS

Bread & Bakery Products

COMPANY	STK. & SHIP. LOCATION	DEL. TIME	CLASS OF TRADE	SHIPPED VIA	FOB DEST.	TERMS	MIN. ORDER	SERVICE AREA	FIRM PRICE	E R SERVICE	EQUIP
Alpha Baking Co.	South Bend, IN	As Needed	ALL	Direct	N/A	Net 30 Days	None	Lower MI/ IN/IL/WI/ Northern KY	One Year	Yes	Yes
Klosterman Baking Co. (Fresh)	Cincinnati, OH	As Needed	Medical, Senior Living, Associates & Education	Distributor	Yes	Net 14 Days	None	Fresh: Lower MI, OH, IN, KY, Northern TN Frozen: Rest of U.S.	One Year	Yes	N/A
Alfred Nickles Bakery Inc.	Various	As Needed	Medical, Senior Living & Education	Direct	Yes	Net 21 Days	\$40.00	Southeast MI, OH, PA, WV	One Year	Yes	No

No Response: Bimbo Baking, Duva, Fanitini. Calise, Orlando Baking, Aunt Millies, Flowers Bakeries, Pan o' Gold